# Dino Price

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# **Experience**:

- HiTrust Certified CSF Practitioner, Readiness & Project Lead.
- FedRAMP/TXRAMP & SOC Assessment Mgr.
- HIPAA Compliance Audits
- PCI-DSS (Payment Card Industry Data Security Standard)
- Defense Federal Acquisition Regulation Supplement (DFARS)
- GDPR (General Data Protection Regulation)
- Operational Technology (OT) Controls & SCADA Control Systems
- AWS Cloud IT Risk & Compliance

## Policy Development, Operational Technology (SCADA Environment) Southwestern Energy Company, Sept 2022 to Dec 2022

Three-month contract to develop the OT/IT Operational Policies and related governing documents for its OT SCADA environment. Created 38 policies and procedure documents adhering to NIST.SP.800-82r3 Guide to Operational Technology (OT).

## **Governance Risk & Compliance Manager, Cedar Gate Technologies, Mar 2020 to September** 2022

Healthcare Governance Risk & Compliance Policy Manager for a healthcare management company reporting to the COO, CIO, In-House Counsel, and CISO. Interfaced with and influenced stakeholders, balancing business needs vs. technical constraints and driving clarity in ambiguous situations., and was responsible for:

- Creating the company's first Governance Risk & Compliance program under HITRUST and HIPAA Security Standards and developing associated governing documents, policies, and standard operating procedures (SOP).
- Achieved the company's first HiTrust Validated Certification Assessment under v9.3, in Feb 2021 and a subsequent second certified assessment under v9.3 in May 2022.
- Successfully completed a SOC Readiness in May 2022.
- Developed the Corrective Plan of Action and Milestone procedures, Risk Assessment and Business Continuity & Disaster Response/Recover Plan
- Collaborated across the organization to identify existing, ad-hoc, and missing processes and ensured all procedures were documented to meet or exceed compliance requirements.

# Publisher & Editor, Texas Book Publishers Association, Jul 2018 to Mar 2020

Managing Editor/Publisher for a non-profit book publishing company to negotiate and acquires new titles and teach independent publishers and self-published authors essential writing/editing/marketing skills. As well as writing, editing, and proofing manuscripts, abstracts, and proposals.

# Publisher & Editor, John Hardy Publishing of Texas, Apr 2013 to May 2018

Acquisitions Editor and Publisher for Texas historical non-fiction and true crime books and novels and the Managing Editor for 6 imprints with a \$1.2 million budget. Negotiated print and distribution contracts and increased sales revenues by an average of 165% annually to positive cash flow within two years, and innovated business development services for authors and bookstores. Reducing overhead by 43% and maintained a growth rate of 18%.

# Director of Business Development, Ballyhoo Inc., Mar 2004 to Jan 2013

Produced 19 social media web pages with 248,000 total followers, 1,243,000-page views, and over 43,600 unique visitors per month with a 12% annual growth rate. Built foundations for 16 Influencer campaigns, attracting tens of thousands of followers and brand-loyal customers each month, and developed the Sales and Marketing Tradeshow, "BALLYPALOOZA."

# Technology Editor, Oklahoma Small Business News, Aug 1998 to Jan 2004

Managed two columns for a local weekly 26-page paper focused on state and regional business, politics, capital events, and technology. I increased circulation by 600% to 26,000, gaining a 3 to 5 pass-through rate and revenue by 250%. Co-hosted weekly 1-hour Oklahoma Small Business radio program, reaching 120,000 listeners each week. Increased net revenues by 80%.

## Business Developer & Database System Architect, ACCUDAQ, Aug 1997 to Oct 2006

Architected and developed SQL database applications, DB2, dBase III-IV, & PARADOX for telcos, cell phone providers, banks and financial institutions, real estate management, retail franchise operations, and construction projects. Developed the PERKULATOR on Microsoft ASP.NET & MS SQL, a Knowledge Management System, and provided technical documentation architecture and content in XML DITA Open Toolkit for HTML5, Microsoft Compiled HTML Help, Markdown, XSL, Ant, and XSL-FO.

## Public Health Technologist, US Air Force, May 1985 to Aug 1997

Managed Occupational and Public Health operations worldwide, investigating and reporting Occupational illnesses/injuries and compliance issues to OSHA and EPA authorities, inspecting hazardous storage facilities and maintenance, nuclear maintenance, and transfer facilities in compliance with the Dept of Energy.

Supervised Public Health and Sanitation inspections and investigations of public facilities, food service operations, swimming pools, water treatment plants, and hotels for compliance with USDA and FDA guidelines and was instrumental in implementing HACCP Certification process for the Air Force. Directed and trained personnel on Occupational Injuries and Illnesses and localized epidemics; authored and published over 120 agency operating procedures and technical manuals covering Occupational and Public Health management and inspections and training manuals.

#### **Professional Development**

- Mar 2022 Compliance Manager Certificate, Cornell University
- Certificate of Legal Studies, University of North Texas, 2023
- Dec 2021 Certified HiTrust CSF practitioner's license
- Amazon's Cloud IT Compliance Program Management, 2021

#### **Education:**

- Currently working toward a BAAS in Computer Science & Cyber Security at UNT, graduating 2024
- Currently working toward a A.A.S in Artificial Intelligence at HCC, graduating in 2024
- Certified Compliance Systems Management Cornell University, Jun 2022
- Certified HiTrust CSF Practitioner, Dec 2021
- Associate of Applied Science (AAS), Public Health, CCAF, Community College of the Air Force

#### **Tools, Software Hardware:**

AWS Cloud IT Compliance, Google Analytics, QuickBooks, Microsoft Office, PowerPoint, Outlook, Excel, Project, MS Access & SQL, DITA and Markdown, DITA Open Toolkit, Adobe Creative Suite, Adobe Photoshop, Adobe Acrobat DC, Adobe Illustrator, Adobe InDesign, MS SSMS, Java, CRM, Microsoft SQL Server, Visual Studio, Crystal Reports, Flash, Quark, Salesforce, KACE, JIRA, Confluence, NetSuite, Doc-u-Sign, AWS Cloud IT Hosting.

#### Links

- Personal Web Site: http://www.dinoprice.com
- LinkedIn: http://www.linkedin.com/in/dinoprice